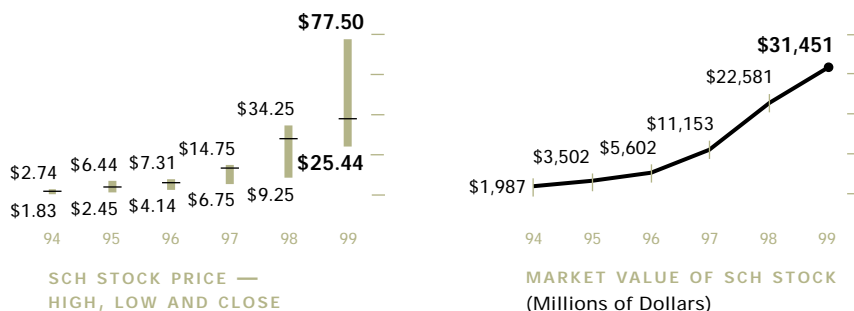
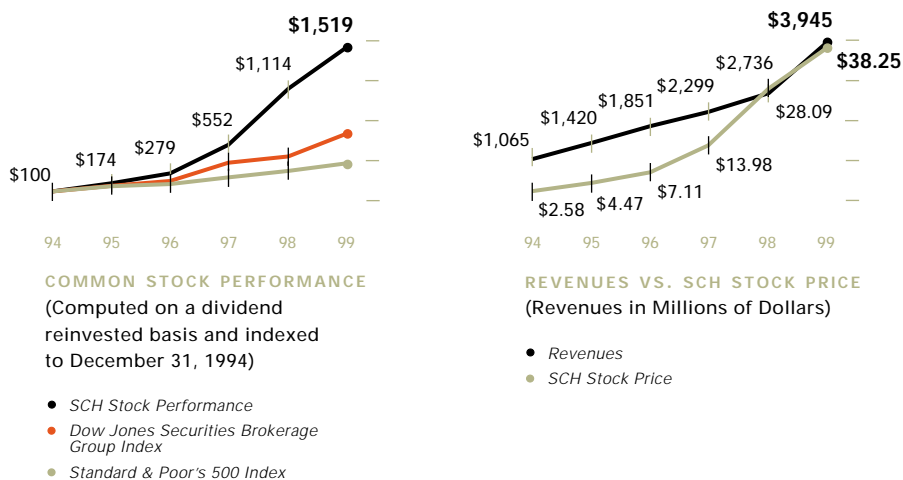


## STOCKHOLDER VALUE

**Generating Wealth** The Charles Schwab Corporation (CSC) has been a public company since September 1987. Assuming reinvestment of dividends, a \$1,000 investment in CSC's common stock made at the end of 1989 was worth \$90,000 on December 31, 1999. Over this ten-year period, the market price per share of CSC's common stock has grown at a compounded annual rate of 56% — from \$.46 to \$38.25. This increase created \$31 billion in stockholder wealth.



**Market Comparison** Assuming reinvestment of dividends, CSC's common stock increased 36% in 1999, compared with an increase of 55% for the Dow Jones Securities Brokerage Group Index (DJSBG Index) and an increase of 21% for the Standard & Poor's 500 Index (S&P 500 Index). Over a five-year period, as shown in the chart below, CSC's common stock increased 1,419%, surpassing the increases of 563% for the DJSBG Index and 251% for the S&P 500 Index.



Past performance is not predictive of future results. The performance of CSC's common stock may fluctuate in the future, so that shares may be worth more or less than their price on the date hereof or when purchased.

Share and per share information have been restated to reflect the July 1999 two-for-one common stock split.

The common stock of The Charles Schwab Corporation (ticker symbol: SCH) is traded on The New York Stock Exchange, as well as the Boston, Cincinnati, Chicago, Pacific and Philadelphia stock exchanges. The number of common stockholders of record as of February 16, 2000 was 10,027. The closing market price per share on that date was \$38.00.

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