

News Release

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SCHWAB REPORTS MONTHLY ACTIVITY HIGHLIGHTS

SAN FRANCISCO, February 14, 2012 — The Charles Schwab Corporation released its Monthly Market Activity Report today. Company highlights for the month of January 2012 include:

- Net new assets brought to the company by new and existing clients in January 2012 totaled \$7.1 billion.
- Total client assets were a record \$1.74 trillion as of month-end January, up 9% from January 2011 and up 4% from December 2011.
- Client daily average trades were 468.4 thousand in January 2012, down 8% from January 2011 and up 8% from December 2011. In contrast to the year-earlier period, January 2012 trading activity was not elevated by a seasonal rise in Schwab Mutual Fund OneSource® transactions - daily average revenue trades rose sequentially at approximately twice the rate of overall trading.

About Charles Schwab

The Charles Schwab Corporation (NYSE: SCHW) is a leading provider of financial services, with more than 300 offices and 8.6 million client brokerage accounts, 1.5 million corporate retirement plan participants, 787,000 banking accounts, and \$1.74 trillion in client assets. Through its operating subsidiaries, the company provides a full range of securities brokerage, banking, money management and financial advisory services to individual investors and independent investment advisors. Its broker-dealer subsidiary, Charles Schwab & Co., Inc. (member SIPC, <http://www.sipc.org>), and affiliates offer a complete range of investment services and products including an extensive selection of mutual funds; financial planning and investment advice; retirement plan and equity compensation plan services; referrals to independent fee-based investment advisors; and custodial, operational and trading support for independent, fee-based investment advisors through Schwab Advisor Services. Its banking subsidiary, Charles Schwab Bank (member FDIC and an Equal Housing Lender), provides banking and mortgage services and products. More information is available at www.schwab.com and www.aboutschwab.com.

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The Charles Schwab Corporation Monthly Market Activity Report For January 2012

	2011												2012	% change		
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Mo.	Yr.	
Change in Client Assets (in billions of dollars)																
Net New Assets ⁽¹⁾	6.4	7.8	8.8	(0.5)	9.4	6.5	9.9	62.4	13.7	5.0	6.0	10.5	7.1	(32%)	11%	
Net Market Gains (Losses)	13.5	33.2	2.7	35.0	(18.1)	(23.7)	(15.9)	(58.0)	(91.2)	97.4	(13.4)	(4.2)	58.9			
Total Client Assets (at month end, in billions of dollars)	1,594.4	1,635.4	1,646.9	1,681.4	1,672.7	1,655.5	1,649.5	1,653.9	1,576.4	1,678.8	1,671.4	1,677.7	1,743.7	4%	9%	
New Brokerage Accounts ⁽²⁾ (in thousands)	74	68	82	83	61	61	56	71	379	64	64	75	74	(1%)	-	
Clients (at month end, in thousands)																
Active Brokerage Accounts	8,022	8,044	8,072	8,112	8,127	8,140	8,152	8,181	8,510	8,523	8,534	8,552	8,572	-	7%	
Banking Accounts	701	710	719	728	736	745	754	765	769	774	777	780	787	1%	12%	
Corporate Retirement Plan Participants	1,455	1,438	1,444	1,436	1,436	1,439	1,443	1,452	1,462	1,468	1,478	1,492	1,504	1%	3%	
Clients' Daily Average Trades ⁽³⁾ (in thousands)	511.8	478.0	433.7	435.0	395.9	363.8	404.1	545.3	466.8	509.5	433.5	435.1	468.4	8%	(8%)	
Market Indices (at month end)																
Dow Jones Industrial Average	11,892	12,226	12,320	12,811	12,570	12,414	12,143	11,614	10,913	11,955	12,046	12,218	12,633	3%	6%	
Nasdaq Composite	2,700	2,782	2,781	2,874	2,835	2,774	2,756	2,579	2,415	2,684	2,620	2,605	2,814	8%	4%	
Standard & Poor's 500	1,286	1,327	1,326	1,364	1,345	1,321	1,292	1,219	1,131	1,253	1,247	1,258	1,312	4%	2%	
Daily Average Market Share Volume (in millions)																
NYSE	4,796	4,421	4,354	3,957	3,813	3,890	3,798	5,781	4,584	4,773	4,053	3,576	3,991	12%	(17%)	
Nasdaq	2,035	2,085	2,007	1,907	2,022	2,001	1,890	2,514	2,084	2,086	1,852	1,606	1,819	13%	(11%)	
Total US Exchanges	8,114	7,769	7,826	7,015	7,183	7,226	6,955	10,526	8,455	8,614	7,319	6,345	6,917	9%	(15%)	
Mutual Fund Net Buys (Sells) ⁽⁴⁾ (in millions of dollars)																
Large Capitalization Stock	538.4	279.9	(98.7)	(521.7)	(652.9)	(656.5)	(1,345.0)	(431.2)	(226.7)	(686.0)	(640.2)	(840.8)	(2.0)			
Small / Mid Capitalization Stock	522.9	317.0	(65.1)	56.8	(303.3)	(787.5)	(611.7)	(965.8)	(301.8)	(276.2)	(424.5)	(483.7)	(15.5)			
International	592.1	39.3	380.4	192.6	107.1	(179.8)	(494.4)	(479.4)	(378.1)	(267.6)	(484.2)	(1,034.9)	669.2			
Specialized	274.5	365.9	148.1	127.5	536.7	271.5	63.1	(52.5)	136.2	(214.2)	266.1	(161.6)	206.4			
Hybrid	953.7	1,040.0	1,188.4	807.0	478.7	263.8	(16.6)	170.7	(31.5)	59.4	(153.3)	158.1	730.2			
Taxable Bond	1,360.8	1,029.9	1,290.1	1,661.4	1,932.1	1,315.2	762.3	(669.0)	980.1	1,265.5	642.7	1,079.3	2,728.5			
Tax-Free Bond	(551.8)	(272.8)	(167.9)	(195.4)	(16.5)	62.3	85.1	(317.9)	90.5	120.7	293.2	459.9	644.4			
Money Market Funds	(666.7)	(359.6)	(1,292.1)	(3,285.7)	1,455.8	1,605.5	228.3	5,882.3	(1,263.4)	1,748.8	(178.2)	2,697.6	(3,037.3)			

⁽¹⁾ September 2011 includes inflows of \$7.5 billion related to the acquisition of optionsXpress Holdings, Inc. August 2011 includes inflows of \$56.1 billion from a mutual fund clearing services client. July 2011 includes inflows of \$4.8 billion from a mutual fund clearing services client. January 2011 includes outflows of \$2.1 billion from a mutual fund clearing services client.

⁽²⁾ September 2011 includes 315,000 new brokerage accounts related to the acquisition of optionsXpress Holdings, Inc.

⁽³⁾ Includes revenue trades from commissions or principal mark-ups, trades by clients in asset-based pricing relationships and all commission-free trades, including Schwab Mutual Fund OneSource® funds and ETFs, and other proprietary products.

⁽⁴⁾ Represents the principal value of client mutual fund transactions handled by Schwab, including transactions in proprietary funds. Includes institutional funds available only to Investment Managers.